



AXON

Antioch Police Dept. - CA

AXON SALES REPRESENTATIVE

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ISSUED

3/2/2021



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SALES REPRESENTATIVE

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BILL TO

Antioch Police Dept. - CA
300 L Street
Antioch, CA 94531
US

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73449	RESPOND DEVICE LICENSE	60	122	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	30	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	10	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	60	122	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	122	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	122	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	488	0.00	0.00	0.00
Hardware						
75015	SIGNAL SIDEARM KIT		122	249.00	249.00	30,378.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		244	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		122	699.00	699.00	85,278.00
74210	AXON BODY 3 - 8 BAY DOCK		15	1,495.00	1,495.00	22,425.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		15	43.90	43.90	658.50
11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK		122	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		122	0.00	0.00	0.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73665	RESPOND DEVICE PAYMENT	12	122	60.00	60.00	7,320.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
73835	AUTO TAGGING LICENSE PAYMENT	12	122	108.00	108.00	13,176.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	122	1,068.00	1,068.00	130,296.00
73827	AB3 CAMERA TAP WARRANTY	60	122	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	15	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		15	0.00	0.00	0.00
Services						
85055	AXON FULL SERVICE		1	17,000.00	17,000.00	17,000.00
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
					Subtotal	311,211.50
					Estimated Shipping	0.00
					Estimated Tax	26,458.31
					Total	337,669.81

Year 1- Fleet 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, ACCESS	60	98	0.00	0.00	0.00
80400	FLEET, VEHICLE LICENSE, ACCESS	60	49	0.00	0.00	0.00
Hardware						
72036	FLEET 3 STANDARD 2 CAMERA KIT		49	0.00	0.00	0.00
80486	EXT WARRANTY, FLEET 3, 2 CAMERA KIT, 4 YEARS		49	0.00	0.00	0.00
11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD		49	0.00	0.00	0.00
71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL		49	0.00	0.00	0.00
74110	FLEET ETHERNET CABLE, CAT6, 25 FT		49	0.00	0.00	0.00
Other						
80457	FLEET 3 BASIC PAYMENT	12	49	1,548.00	1,548.00	75,852.00

Year 1- Fleet 3 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
No Custom Triggers	No Custom Triggers (Declined)		49	0.00	0.00	0.00
Services						
74063	FLEET 2 NEW INSTALLATION (PER VEHICLE)		49	0.00	0.00	0.00
					Subtotal	75,852.00
					Estimated Tax	7,016.31
					Total	82,868.31

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		3	0.00	0.00	0.00
11508	MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK		3	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		3	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	3	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	122	108.00	108.00	13,176.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
73665	RESPOND DEVICE PAYMENT	12	122	60.00	60.00	7,320.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	122	1,068.00	1,068.00	130,296.00
80457	FLEET 3 BASIC PAYMENT	12	49	1,548.00	1,548.00	75,852.00
					Subtotal	231,324.00
					Estimated Tax	19,068.69
					Total	250,392.69

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	122	108.00	108.00	13,176.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
73665	RESPOND DEVICE PAYMENT	12	122	60.00	60.00	7,320.00
73309	AXON CAMERA REFRESH ONE		3	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	122	1,068.00	1,068.00	130,296.00
73309	AXON CAMERA REFRESH ONE		122	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH		15	0.00	0.00	0.00
80457	FLEET 3 BASIC PAYMENT	12	49	1,548.00	1,548.00	75,852.00
					Subtotal	231,324.00
					Estimated Tax	19,068.69
					Total	250,392.69

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	122	108.00	108.00	13,176.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00
73665	RESPOND DEVICE PAYMENT	12	122	60.00	60.00	7,320.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	122	1,068.00	1,068.00	130,296.00
80457	FLEET 3 BASIC PAYMENT	12	49	1,548.00	1,548.00	75,852.00
					Subtotal	231,324.00
					Estimated Tax	19,068.69
					Total	250,392.69

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	122	108.00	108.00	13,176.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	10	468.00	468.00	4,680.00

Year 5 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73665	RESPOND DEVICE PAYMENT	12	122	60.00	60.00	7,320.00
73310	AXON CAMERA REFRESH TWO		3	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	122	1,068.00	1,068.00	130,296.00
73310	AXON CAMERA REFRESH TWO		122	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK 2ND REFRESH		15	0.00	0.00	0.00
80457	FLEET 3 BASIC PAYMENT	12	49	1,548.00	1,548.00	75,852.00
					Subtotal	231,324.00
					Estimated Tax	19,068.69
					Total	250,392.69

Grand Total	1,422,108.88
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Summary of Payments

Payment	Amount (USD)
Year 1	337,669.81
Year 1- Fleet 3	82,868.31
Spares	0.00
Year 2	250,392.69
Year 3	250,392.69
Year 4	250,392.69
Year 5	250,392.69
Grand Total	1,422,108.88